



Georgia Milk Producers, Inc.

Supporting, Sustaining, & Growing Georgia's Dairy Industry

Georgia Milk Producers (GMP) is the recognized voice of Georgia dairy farmers. Our job as an organization is to communicate the interests of our members and educate policy makers and the general public on the considerable impact the dairy industry has on Georgia's economy.

Georgia possesses a unique set of characteristics that enables us to remain one of the major milk-producing states in the South and one of the fastest growing states for milk production in the United States. Our state's dairy industry is comprised of small, large, conventional, and grazing dairies. GMP strives to represent the interests of each and every Georgia dairy farm. Our board of directors is comprised of producers whose production methods, herd sizes, and cooperative affiliation are as varied as the Georgia dairy industry as a whole.

2022 Highlights

- Two major GMP initiatives, **Georgia Raw Milk Act** and **Georgia Freedom to Farm Act**, passed the Georgia General Assembly and were signed into law by Gov. Kemp.
- GMP's Executive Director participated in the National Milk Producers Federation State Association Summit. This meeting provided producer groups the opportunity to meet with NMPF policy staff to discuss issues impacting their farmer members.
- GMP's Executive Director and President took part in American Farm Bureau's Federal Milk Marketing Order Forum in Kansas City. Proposals from this forum were incorporated into American Farm Bureau's policy recommendations.
- GMP sponsored several partner organization meetings including FFA Blue & Gold Gala, GAC Foundation Harvest Celebration, Georgia Ag Issues Summit, GA Ag Labor Relations Forum, and more.

2023 Initiatives

- Work with Georgia Dept. of Agriculture to provide input to Raw Milk regulations.
- Partner with industry allies to seek legislative increase for truck weights.
- Advocate for changes to 2023 Farm Bill to benefit Georgia dairy farmers including increase in production cap for Dairy Margin Coverage.
- Collaborate with Southeastern dairy partners to advocate for region during any FMMO hearing and reform process
- Partner with UGA College of Ag to provide opportunities for on-farm experiences for students interested in dairy production

Producer Education

In addition to GMP's advocacy efforts, our organization also strives to provide opportunities for our members to engage in continuing education programming that focus primarily on government regulations, advancements in technology, developments in animal science, and new dairy management techniques that can impact the profitability of their farms.

The **Georgia Dairy Conference** attracts industry leaders and dairy experts from across the country to take part in 3 days of technical presentations, promotional updates, and policy discussions. Continuing education credits are available to certified waste operators, veterinarians, nutritionists, and animal scientists.

The **Georgia Dairy Managers Series** is a workshop hosted by GMP that provides producers with an opportunity to engage with industry representatives and learn about the latest dairy management offerings available.



Funding

GMP is funded through a one-cent per hundredweight assessment on all milk produced in GA. Georgia's dairy farmers vote by referendum every three years to maintain the assessment. In 2022, our referendum passed with 100 percent of the vote.

Learn More

Visit our website at www.gamilk.org or follow us on Facebook, Instagram, and Twitter to stay up to date on the latest from GMP.



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Fiscal Year 2022 Finances

Statement of Activities - Income Tax Basis for Year End
June 30, 2022

Revenue

One-cent Referendum	\$ 25,741
Booth sales	123,414
GA Dairy Conference	39,695
Miscellaneous	<u>13,948</u>
Total Reveune	\$ 202,798

Expenses

Advertising & Promotion	\$ 4,353
Annual Meeting	145,402
Automobile	6,404
Bank Fees	3
Board of Directors	18,711
District Meetings	3,485
Dues & Subscriptions	6,343
Education	3,160
Executive Director	4,882
Office Supplies	5,796
Professional Fees	1,716
Rent	4,875
Sponsorships	5,914
Postage	273
Utilities	<u>3,453</u>
Total Expenses	\$ 214,770
Change in net assets	\$ (11,972)
Net assets at year beginning	\$ 220,696
GMP Account Balance	\$ 213,082
<i>*Contingency Funds as of 6/30/2022</i>	<i>\$ 124,048</i>

GMP Board of Directors

Officers

Matt Johnson, Climax
President, Statewide Director

Adam Graft, Americus
Vice President, Statewide Director

Scott Glover, Clermont
Secretary, Statewide Director

Megan Bell, Madison
Treasurer, Statewide Director

Steven Addis, Rocky Face
Statewide Director

Eldon Eberly, Waynesboro
District 6 Director

Charlie Lane, Monticello
District 3 Director

Jason Martin, Bowersville
District 1 Director

Calvin Moody, Quitman
District 7 Director

Kenneth Murphy, Luthersville
District 2 Director

Benny Overholt, Montezuma
Statewide Director

Jeff Smith, Comer
District 4 Director

Tal Talton, Bonaire
Statewide Director

Everett Williams, Madison
Statewide Director

Troy Yoder, Montezuma
District 5 Director

Marvin Yoder, Montezuma
Statewide Director